

**acceo  
ogasys**

# Integrated management solution for retailers and distributors



**acceo**

# Passionate about our work for over 40 years!

+ 1250  
customers  
across Canada

+150 experts  
ready to serve your  
needs

acceo



## ACCEO and you: A winning partnership!

Our mission is to deliver solutions and services tailored to optimize your business processes, maximize operational efficiency, and accelerate your growth. We create service solutions that bolster your decision-making and support your business objectives.

# An **integrated and scalable** solution designed to fit your needs!

## **ACCEO OGASYS is a specialized ERP solution for retailers and distributors.**

Designed to improve productivity, ACCEO OGASYS provides tools to streamline day-to-day operations and reduce redundant tasks. These efficiency gains enable you to optimize business performance and reach or surpass your revenue targets.



## **Tangible and measurable results**

- Modern and intuitive interface
- Real-time global management
- Accurate inventory management
- Increased customer satisfaction
- Precise data analysis
- Significant productivity gains



## Point of sale

- Touch technology improves performance speed and increases efficiency
- Integrated standalone terminal mode avoids customer service interruptions
- Flexible pricing and promotion structure for enhanced flexibility
- Personalized programs to build customer loyalty



## Order management

- Improved customer service with accurate and easy access data
- Increased sales using real-time access to multistore availability
- Personalized product recommendations to boost value on customer orders
- Clear visibility into costs and margins to avoid overruns and improve profitability



## Price and promotion management

- Unlimited capacity to create custom price lists
- Enhanced flexibility on suggested prices help boost competitiveness
- Individual client agreement management (e.g., contractor projects, installation services, etc.)
- Real-time profit analysis based on average costs



## Restocking

- Optimized purchase and availability forecasts
- Timely access to business-critical inventory and sales data to inform decision-making
- Multiple calculation options such as Pull, Push, and Open To Buy
- Increased productivity using an automated purchasing management module



## E-commerce

- Virtual store option with over 100 APIs available and ready to use
- Fully integrated with Ogasys ERP (automated synchronization)
- Enhanced online shopping and buying experience
- Customer self-serve features to promote recurrent sales



## CRM and prospecting

- Manage new business prospects, including lead generation and quotations
- Track current customers to build satisfaction and promote sales
- Real-time access to product availability for one or more warehouses



## Warehouse management

- High-efficiency portable devices to reduce errors
- Practical warehousing management by quantity and location (storage location)
- Customized and interactive display board to manage your shipments from a single point
- Flexible cyclical counts with no disruption to daily operations



## Accounting and finance

- Modern back-office system that delivers superior strategic insights
- Custom-designed to align with your financial and accounting structure
- Clear analysis of your business performance, by individual branch and organization-wide
- Simplified and automated financial operations

**General ledger**

**Accounts receivable  
and collections**

**Bank management**

**Accounts payable  
and settlements**

**Asset management**

**Financial reports**



## Document management

- Accessible from any application
- Customizable document classification
- Drag and drop feature to add documents
- Immediate view on documents



## Project costs

- Integrated project management
- Tracked costs and revenues by phase
- Detailed project costs by expenditure type
- Monitored budgets against actual costs and variances



## Service

- Custom service plans
- Service call management
- Maintenance and planning teams
- Preventive and recurrent maintenance
- Integrated invoicing



## Asset management

- Itemized assets
- Automatic depreciation calculation
- Effective allocation of multiple types of expenses
- Interactive transaction tracking by month and year

# Our team is on hand to support you throughout the implementation process!



# Complete turnkey support



## Structured training plan

We provide training for you on-site, online, or both by professionals who know your industry. Our experience and knowledge will help identify areas where you can optimize your business processes. And in some cases, we will recommend alternative solutions, always in keeping with your company legacy.



## Post-implementation support

Implementations are rarely a one and done event. We typically make post-implementation adjustments to ensure that the Ogasys solution is deployed to its maximum potential. During post-implementation operations, we focus on any areas of improvement in order to optimize performance results. Your dedicated account manager will be on hand throughout this process to answer your questions and meet your requirements.



## Customer care

You will speak with a real person—not an automated system. Your call will then be directed to a management centre which speeds up processing and ensures that you get a timely response. For more complex requests, your call will be assigned to one of our experts. They will then take the time to thoroughly assess your issue, evaluate its impact, and recommend the best possible solution.

### About ACCEO

ACCEO Solutions Inc. provides IT solutions and services designed to optimize business efficiency in day-to-day operations. For over 30 years, ACCEO has been partnering successfully with businesses of all sizes, municipalities, and financial institutions. A wholly owned subsidiary of N. Harris Computer Corporation, ACCEO is located in Montreal, Quebec, Canada and has offices throughout the United States and Canada.

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